





# Samplers Wine Company

## Profit & Loss

July 2011 - July 2012

	Jul 11	Aug 11	Sep 11	Oct 11	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	Apr 12	May 12	Jun 12	Jul 11 - Jun 12
Utilities	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000
<b>Total General &amp; Admin</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>18,200</b>	<b>218,400</b>
Advertising & Marketing	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	216,000
Wages & Salaries	37,869	37,872	37,866	37,867	42,537	46,968	46,968	44,666	44,670	44,672	44,664	44,668	511,287
<b>Total Expenses</b>	<b>74,069</b>	<b>74,072</b>	<b>74,066</b>	<b>74,067</b>	<b>78,737</b>	<b>83,168</b>	<b>83,168</b>	<b>80,866</b>	<b>80,870</b>	<b>80,872</b>	<b>80,864</b>	<b>80,868</b>	<b>945,687</b>
<b>OPERATING PROFIT</b>	<b>1,811,406</b>	<b>1,811,295</b>	<b>1,811,287</b>	<b>1,811,282</b>	<b>2,020,361</b>	<b>2,015,930</b>	<b>1,869,573</b>	<b>1,676,167</b>	<b>1,685,267</b>	<b>1,690,156</b>	<b>1,692,933</b>	<b>1,694,567</b>	<b>21,590,223</b>
<b>Other Expense</b>													
Provisions													
Wastage	17,744	23,187	28,629	34,071	27,688	21,305	21,770	26,470	31,353	36,334	41,370	46,438	356,358
<b>Total Provisions</b>	<b>17,744</b>	<b>23,187</b>	<b>28,629</b>	<b>34,071</b>	<b>27,688</b>	<b>21,305</b>	<b>21,770</b>	<b>26,470</b>	<b>31,353</b>	<b>36,334</b>	<b>41,370</b>	<b>46,438</b>	<b>356,358</b>
<b>Total Other Expense</b>	<b>17,744</b>	<b>23,187</b>	<b>28,629</b>	<b>34,071</b>	<b>27,688</b>	<b>21,305</b>	<b>21,770</b>	<b>26,470</b>	<b>31,353</b>	<b>36,334</b>	<b>41,370</b>	<b>46,438</b>	<b>356,358</b>
<b>EBITDA</b>	<b>1,793,661</b>	<b>1,788,109</b>	<b>1,782,658</b>	<b>1,777,211</b>	<b>1,992,673</b>	<b>1,994,625</b>	<b>1,847,804</b>	<b>1,649,697</b>	<b>1,653,914</b>	<b>1,653,823</b>	<b>1,651,564</b>	<b>1,648,129</b>	<b>21,233,866</b>
<b>Depreciation</b>													
Buildings & Improvements	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	75,000
Office Furniture & Equipment	2,650	2,614	2,579	2,679	2,643	2,607	2,572	2,538	2,504	2,470	2,437	2,404	30,698
Warehouse Equipment	8,880	8,786	8,692	8,600	8,509	8,578	8,487	8,397	8,308	8,220	8,133	8,047	101,638
Delivery Vehicles	918	910	902	894	886	878	871	863	856	848	841	833	10,500
<b>Total Depreciation</b>	<b>18,698</b>	<b>18,560</b>	<b>18,424</b>	<b>18,423</b>	<b>18,288</b>	<b>18,314</b>	<b>18,180</b>	<b>18,048</b>	<b>17,917</b>	<b>17,788</b>	<b>17,661</b>	<b>17,534</b>	<b>217,835</b>
<b>EBIT</b>	<b>1,774,964</b>	<b>1,769,549</b>	<b>1,764,234</b>	<b>1,758,788</b>	<b>1,974,385</b>	<b>1,976,311</b>	<b>1,829,623</b>	<b>1,631,648</b>	<b>1,635,996</b>	<b>1,636,035</b>	<b>1,633,903</b>	<b>1,630,594</b>	<b>21,016,030</b>
<b>Interest Income</b>													
Bank Accounts													
Cheque Account	0	2,267	10,839	9,644	21,827	34,171	42,743	46,021	54,319	52,778	61,132	69,492	405,232
Payroll Account	4,825	4,679	4,242	4,093	3,919	3,531	3,330	3,140	2,740	2,546	2,350	1,950	41,344
USD Account	3,750	2,932	2,111	1,287	459	0	0	0	0	0	0	0	10,539
<b>Total Bank Accounts</b>	<b>8,575</b>	<b>9,878</b>	<b>17,192</b>	<b>15,023</b>	<b>26,205</b>	<b>37,703</b>	<b>46,073</b>	<b>49,161</b>	<b>57,058</b>	<b>55,323</b>	<b>63,482</b>	<b>71,442</b>	<b>457,116</b>
<b>Total Interest Income</b>	<b>8,575</b>	<b>9,878</b>	<b>17,192</b>	<b>15,023</b>	<b>26,205</b>	<b>37,703</b>	<b>46,073</b>	<b>49,161</b>	<b>57,058</b>	<b>55,323</b>	<b>63,482</b>	<b>71,442</b>	<b>457,116</b>
<b>Interest Expense</b>													
Bank Accounts													
Cheque Account	15,750	0	0	0	0	0	0	0	0	0	0	0	15,750
USD Account	0	0	0	0	0	820	2,661	4,519	6,393	8,285	10,195	12,121	44,994
<b>Total Bank Accounts</b>	<b>15,750</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>820</b>	<b>2,661</b>	<b>4,519</b>	<b>6,393</b>	<b>8,285</b>	<b>10,195</b>	<b>12,121</b>	<b>60,744</b>



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## Profit & Loss

July 2011 - July 2012

	Jul 11	Aug 11	Sep 11	Oct 11	Nov 11	Dec 11	Jan 12	Feb 12	Mar 12	Apr 12	May 12	Jun 12	Jul 11 - Jun 12
<b>Loans</b>													
Delivery Vehicle Finance	1,200	1,156	1,111	1,065	1,019	973	926	879	831	783	735	685	11,364
Loan from XYZ	500	500	500	500	500	500	500	500	500	500	500	500	6,000
<b>Total Loans</b>	<b>1,700</b>	<b>1,656</b>	<b>1,611</b>	<b>1,565</b>	<b>1,519</b>	<b>1,473</b>	<b>1,426</b>	<b>1,379</b>	<b>1,331</b>	<b>1,283</b>	<b>1,235</b>	<b>1,185</b>	<b>17,364</b>
<b>Total Interest Expense</b>	<b>17,450</b>	<b>1,656</b>	<b>1,611</b>	<b>1,565</b>	<b>1,519</b>	<b>2,293</b>	<b>4,087</b>	<b>5,898</b>	<b>7,725</b>	<b>9,569</b>	<b>11,429</b>	<b>13,307</b>	<b>78,108</b>
<b>Net Finance Costs</b>	<b>8,875</b>	<b>(8,223)</b>	<b>(15,582)</b>	<b>(13,458)</b>	<b>(24,685)</b>	<b>(35,409)</b>	<b>(41,986)</b>	<b>(43,263)</b>	<b>(49,334)</b>	<b>(45,755)</b>	<b>(52,053)</b>	<b>(58,135)</b>	<b>(379,008)</b>
<b>Profit before Income Tax</b>	<b>1,766,088</b>	<b>1,777,772</b>	<b>1,779,816</b>	<b>1,772,246</b>	<b>1,999,070</b>	<b>2,011,720</b>	<b>1,871,609</b>	<b>1,674,912</b>	<b>1,685,330</b>	<b>1,681,789</b>	<b>1,685,956</b>	<b>1,688,730</b>	<b>21,395,038</b>
<b>Income Tax Expense</b>													
Income Tax	535,150	534,964	535,577	533,306	597,806	601,601	561,622	503,884	507,064	506,031	507,298	508,140	6,432,443
<b>Total Income Tax Expense</b>	<b>535,150</b>	<b>534,964</b>	<b>535,577</b>	<b>533,306</b>	<b>597,806</b>	<b>601,601</b>	<b>561,622</b>	<b>503,884</b>	<b>507,064</b>	<b>506,031</b>	<b>507,298</b>	<b>508,140</b>	<b>6,432,443</b>
<b>Net Profit after Tax</b>	<b>1,230,938</b>	<b>1,242,807</b>	<b>1,244,239</b>	<b>1,238,940</b>	<b>1,401,264</b>	<b>1,410,119</b>	<b>1,309,987</b>	<b>1,171,028</b>	<b>1,178,266</b>	<b>1,175,758</b>	<b>1,178,658</b>	<b>1,180,590</b>	<b>14,962,595</b>
<b>Dividend Expense</b>													
Dividends	0	0	0	0	0	0	261,997	234,206	235,653	235,152	235,732	236,118	1,438,858
<b>Total Dividend Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>261,997</b>	<b>234,206</b>	<b>235,653</b>	<b>235,152</b>	<b>235,732</b>	<b>236,118</b>	<b>1,438,858</b>
<b>Movement in Retained Earnings</b>	<b>1,230,938</b>	<b>1,242,807</b>	<b>1,244,239</b>	<b>1,238,940</b>	<b>1,401,264</b>	<b>1,410,119</b>	<b>1,047,990</b>	<b>936,822</b>	<b>942,613</b>	<b>940,607</b>	<b>942,927</b>	<b>944,472</b>	<b>13,523,737</b>
<b>Cumulative Retained Earnings</b>	<b>1,230,938</b>	<b>2,473,746</b>	<b>3,717,984</b>	<b>4,956,924</b>	<b>6,358,188</b>	<b>7,768,307</b>	<b>8,816,297</b>	<b>9,753,119</b>	<b>10,695,732</b>	<b>11,636,338</b>	<b>12,579,265</b>	<b>13,523,737</b>	<b>13,523,737</b>